Children and families often come to the Villa at a crossroads in their lives. They may be parents searching for a specialized school that can accommodate their child’s unique needs, when nowhere else will accept them. Or a young adult with no familial supports faced with living on the street. A child in mental health crisis may need a safe place to stay and work through a traumatic experience with a compassionate counselor. When all seems lost, they find hope again at the Villa. Our dedicated team helps them explore their potential, realize the possibility for a brighter future, and live into it.

Exploration and discovery happen daily on our campus and in our community-based services. Our Career and Transition Services worked with a record number of students this year, offering hands-on learning and networking opportunities to help them explore their strengths, develop their passions, and start on productive paths after high school. Students also have a new way to explore the outdoors in our Youth Fitness Park, designed to promote children’s physical and mental health. We have completed Phase I of construction and look forward to beginning Phase II next year.

As we have grown into a leading resource in mental health, autism, education and homeless services, we have also increased our advocacy efforts to strengthen the voices of those we serve. Many of our expert staff actively participated with community partners at the Virginia General Assembly this year, hosted legislators on our campus, and gave testimony at state budget hearings. Our mission is to create lasting change in the lives of our children and families, not only while they’re with us at the Villa, but far into the future.

Villa friends like you elevate lives each and every day. We hope you enjoy reading about the differences you have made possible in our Annual Impact Report. With your partnership, we will continue exploring our community’s most critical emerging needs, and innovating solutions that elevate our shared community.

Thank you for supporting St. Joseph’s Villa. Sincerely,

Cynthia P. Balderson
Kathleen Burke Barrett

Chair, Board of Trustees
Chief Executive Officer

ST JOSEPH’S VILLA
2018 Annual Impact Report

ST JOSEPH’S VILLA is an officially registered, licensed, certified and accredited nonprofit, nonsectarian charitable organization. The Villa was awarded nonprofit 501(c)(3) organization status by the U.S. Internal Revenue Service and is also certified tax exempt by the Virginia Department of Taxation per Code of Virginia Section 58.1-609.11. As such, donations to the Villa are tax deductible as allowed by law.

The Villa is licensed by the Virginia Department of Social Services, Virginia Department of Education and Virginia Department of Behavioral Health and Developmental Services.

The Villa is also certified tax exempt by the Virginia Department of Social Services, Virginia Department of Education and Virginia Department of Behavioral Health and Developmental Services.

The Villa is a member of the ChamberRVA and is recognized as an Accredited Charity by the Better Business Bureau of Central Virginia. St. Joseph’s Villa admits clients of any race, color, gender, age, religion, disability or national origin to all the rights, privileges, programs and activities generally accorded or made available to clients of the Villa. The Villa does not discriminate on the basis of race, color, gender, age, disability, religion or national origin in administration of its educational policies, admissions policies, scholarship and loan programs and athletic and other agency-administered programs.
Leadership

I feel very comfortable with my child coming to St. Joseph’s Villa every day. They treat him like he is family.”

– Allison, parent
### Consolidated Statement of Financial Position

June 30, 2018

<table>
<thead>
<tr>
<th>Assets</th>
<th>Liabilities</th>
<th>Net Assets</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current assets</td>
<td>Current liabilities</td>
<td>$4,754,250</td>
</tr>
<tr>
<td>Assets limited as to use</td>
<td>Long-term debt - less current portion</td>
<td>3,022,636</td>
</tr>
<tr>
<td>Property and equipment - net</td>
<td>Other liabilities</td>
<td>9,706,675</td>
</tr>
<tr>
<td>Other assets</td>
<td>Total Liabilities</td>
<td>1,677,283</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>Total Liabilities</strong></td>
<td><strong>$19,160,844</strong></td>
</tr>
</tbody>
</table>

### Consolidated Statement of Activities

Year Ending June 30, 2018

<table>
<thead>
<tr>
<th>Total Revenue: $18,163,900</th>
<th>Expenditures: $17,043,641</th>
</tr>
</thead>
<tbody>
<tr>
<td>Service Fees: $14,061,439 78%</td>
<td>Program Services: $15,220,627 89%</td>
</tr>
<tr>
<td>Gifts and Grants: $2,641,324 14%</td>
<td>Administration: $1,533,351 9%</td>
</tr>
<tr>
<td>Villa Foundation Support: $1,276,578 7%</td>
<td>Development: $289,663 2%</td>
</tr>
<tr>
<td>Miscellaneous: $184,559 1%</td>
<td></td>
</tr>
</tbody>
</table>

The operating results above reflect the St. Joseph’s Villa consolidated statement of activities exclusive of revenue and expenses for the capital campaign (net $2,787,921), depreciation expense ($998,742), and loss on property ($160,915).

### Total Revenue Breakdown

- Service Fees: $14,061,439 (78%)
- Gifts and Grants: $2,641,324 (14%)
- Villa Foundation Support: $1,276,578 (7%)
- Miscellaneous: $184,559 (1%)

### Expenditure Breakdown

- Program Services: $15,220,627 (89%)
- Administration: $1,533,351 (9%)
- Development: $289,663 (2%)

- Total Revenue: $18,163,900
- Expenditures: $17,043,641
All children and families deserve to reach their full potential. We provided the following integrated support services to meet individual needs and elevate more than 3,000 lives.

**Education Services**
- Brook Road Academy (Grades 7-12)
- Career and Transition Services
- Dooley Center for Alternative Education (Grades 6-12)
- Dooley School at St. Joseph’s Villa (K-12)

**Developmental Disabilities Services**
- Day Support for Children
- Day Support for Adults
- In-Home Behavioral Treatment
- Sarah Dooley Center for Autism

**Mental Health Services**
- Crisis Stabilization Services
- Intensive Care Coordination
- Intensive In-Home Support
- Mental Health Skill-building Services
- Outpatient Counseling
- Therapeutic Day Treatment

**Flagler Housing & Homeless Services**
- Hollybrook Apartments
- Housing Resource Center in Palm Beach
- Rapid Re-Housing Services
- Supportive Services for Veteran Families
- Youth Rapid Re-Housing Services

---

My child’s quality of life has improved in every way. He is extremely fond of his teachers. They let him teach them how he wants to learn and interact with the world, and they turned that into a game plan to help him build skills.”

– Frances, parent
Volunteers provided 11,059 hours of service, equaling $297,228.25.

Center for Autism students mastered 8,450 short-term goals and learned 9,836 new words.

100% of Brook Road Academy seniors were accepted into college and post-secondary education.

Flagler Housing & Homeless Services responded to more than 5,755 calls from individuals and families facing a housing crisis.

100% of Mental Health Skill Building clients remained in their homes, avoiding placement in a more restrictive environment.

100% of Dooley School students maintained or improved their grades.

100% of students in our school-based Day Treatment program completed the year with no school suspensions.

100% of youth in mental health crisis served by our Crisis Stabilization Unit were diverted from hospitalization.

We completed Phase I construction of our new Youth Fitness Park.

94% of youth in mental health crisis served by our Crisis Stabilization Unit were diverted from hospitalization.

90% of Dooley School students maintained or improved their grades.

We completed Phase I construction of our new Youth Fitness Park.

90% of Dooley School students maintained or improved their grades.

10% of students in our school-based Day Treatment program completed the year with no school suspensions.

94% of youth in mental health crisis served by our Crisis Stabilization Unit were diverted from hospitalization.

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90% of Dooley School students maintained or improved their grades.
Since my family and I have been with the Villa, my life has been full and I know our children have a chance to have a good life.”

– Maria, parent
In honor of my grandson, Mr. John Anthony and Stella Kuntz
Mr. and Mrs. Donald M. McGrath
Mr. and Mrs. William E. Harrold
Mr. and Mrs. Michael Ligon
Mr. and Mrs. Harley W. Duane, III
Mr. and Mrs. Herbert A. Claiborne, III
Mr. and Mrs. Dietrich August Berling
Mr. and Mrs. Bruce A. Kay
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Mr. and Mrs. Beth B. Hildreth
Mr. and Mrs. Thomas R. Hicks, Jr.
Mr. and Mrs. William L. Frank, Jr.
We thank our donors who have supported our vision for a future state-of-the-art center in Autism, combinatorial advances in infrastructure, technology, and energy efficiency; and the Wild’s Endowment. Your commitment will enhance our service to children, families, and our community for generations to come. This list excludes donors of gifts and pledges made November 2013–September 2018.

$1,000,000+* Mr. and Mrs. R. Michael Flowers, Jr.
$500,000-1,000,000 The Virginia G. Piper Foundation
$250,000-500,000 Integrated Care
$10,000 - $25,000 The Robert G., III and Mrs. Suzanne Hinton Foundation
$5,000 - $10,000 The Bruce and Susan Buckner Foundation
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Brook Road Academy at St. Joseph’s Villa is definitely one of a kind. They never gave up on me. They had confidence in me when I didn’t have confidence in myself.”

- Matt Road Academy graduate

“ Brook Road Academy at St. Joseph’s Villa is definitely one of a kind. They never gave up on me. They had confidence in me when I didn’t have confidence in myself.”

- Matt Road Academy graduate

St. Joseph’s Villa is

2016 Annual Impact Report

22
The archways of St. Joseph’s Villa have been open to our community’s most vulnerable and underserved children and families 24 hours a day, seven days a week since 1834. That’s more than 1,612,900 continuous hours! Every hour of our entire history, individual philanthropy has enabled us to anticipate emerging needs and create innovative solutions that change the hope and promise of people’s lives.

By remembering the Villa’s work in their estate plans, Archway Society members elevate the communities we serve for lifetimes to come. You give thanks to the members of our Archway Society.

Active Members
Those with current plans to support the Villa in the future

Mary J. Caliandro
John B. Catlett, Jr.
Norwood & Marguerite Davis
Kathleen C. Duke
David D. Redmond
Bobby & Alice Ross
Richard J. “Dick” Tarrant, Jr.

Legacy Members
Those whose past plans are supporting the Villa now and always

Robert M. Aitken
Elizabeth M. Fairchild
Mary Temple Murrill
Lora Robins
Most Reverend Walter F. Sullivan

Your commitment to the Villa’s mission can live on in the future through a gift in your will or other estate plan. Contact David Huffine, VP for Advancement, at 804-553-3220 or dhuffine@sjvmail.net to explore how your planned gift can make the greatest impact on children and families for generations.

If you have already included St. Joseph’s Villa in your estate plans, please notify us so that we may add you to our register of Archway Society members.

NeverStopBelieving.org/Foundation

Davinia elevated her future at the Villa. Now she’s elevating others.

Davinia was a fighter before she came to the Villa six years ago. She inserted herself into volatile situations, argued, fought, and couldn’t let any conflict go. She wanted nothing to do with public school.

Dooley School at St. Joseph’s Villa helped Davinia get to a good place. “I feel like the staff respect me. They have to remind me of the rules sometimes, but each day I speak to them and they speak to me… every last one of them,” Davinia says. Dooley School staff helped teach her patience, to ignore negativity, and to listen to what others have to say. Today she’s sharing her lessons learned by serving as a mentor to Dooley School’s elementary students, and helping them reduce the behavioral issues she once had. She does her best to model how working hard in school can help you succeed.

“I love kids. They’re amazing and hilarious. Working with them brings joy to me,” she said.

Davinia plans to graduate from high school this year. She’s preparing for her next chapter with help from the Villa’s Career and Transition Services (CATS). Through the CATS program, Davinia has toured local universities and gained hands-on work experience at the Villa’s campus training sites like the culinary arts center. She also works with staff to organize the Donation Center and the Dooley School library, and keep them welcoming for other Villa students. CATS even helped Davinia register to vote so she can go to the polls with her grandmother.

Davinia eventually hopes to attend a four-year college and pursue a career in the arts. Villa supporters like you are elevating futures and turning dreams like Davinia’s into reality.

Year after year, I’ve been so impressed with St. Joseph’s Villa and its employees. I know their dedication and passion for the mission. When you choose your charity wisely, you can be comfortable making contributions.”

— Archway Society Member Kathleen C. Duke
Villa volunteer leader and former Trustee

We give thanks to the members of our Archway Society:

ST JOSEPH’S VILLA
2018 Annual Impact Report

24
Your Support Elevates Children and Families

HERE’S HOW YOU CAN HELP:

Volunteer With Us
Meeting the needs of our community takes a group effort. Individuals and organizations who volunteer with us directly change the lives of our children and families. Whether you are interested in mentoring a student, assisting with administrative projects, hosting a holiday party or digging in our Learning & Therapy Garden, we have an opportunity for you. To explore how you or your group can get involved with the Villa, please contact our Director of Community Engagement at 804-521-5577.

Make a gift to the New Day Fund
This year St. Joseph’s Villa will impact more than 3,000 children and families facing autism, homelessness, mental illness, specialized education needs, and other challenges. Your gift to the New Day Fund, the Villa’s annual fund, helps them explore and realize their potential. Please use the enclosed envelope or visit our website at www.NeverStopBelieving.org to make a tax-deductible donation today.

Plan a Gift
Each planned gift to St. Joseph’s Villa creates a lasting legacy that will benefit children and families for generations to come. Friends who include the Villa in their estate plans are identified as members of our Archway Society. To explore the lasting impact you will make by including St. Joseph’s Villa in your will or other estate plan, or to notify us of your planned gift, please contact our Vice President for Advancement at 804-553-3220.

Donate Goods
Our Donation Center welcomes clothing, housewares, toiletries, and school supplies for families in need. The Center operates 11 a.m.-4 p.m., Monday through Wednesday. We also hold Holiday, Back-to-School, and Easter donation drives throughout the year. Please contact our Director of Community Engagement at 804-521-5577 to explore how you or your organization can participate.

The day I came to tour the Villa, it was like worlds opened up. It felt like a big, warm hug.”
– Alicia, parent
We never stop believing in children and their families.

www.NeverStopBelieving.org