

# It takes a Villa

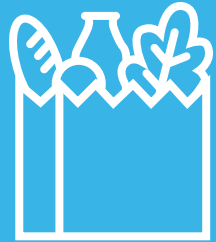


ST. JOSEPH'S VILLA

2019 Annual Impact Report



## 2019 Outcomes



**4,000**

Lbs of take-home food distributed by the Villa Grocery to children and families in need

**92%**

Adults in Day Support increased their independence by meeting goals in daily living skills



**149**

Villa students participated in Career and Transition Services activities, connecting with local businesses and universities



**718**

Outings for Community Based Instruction, helping Sarah Dooley Center for Autism students develop social and vocational skills

**99%**

Richmond and Petersburg households that obtained permanent housing through Flagler Housing & Homeless Services did not return to a shelter one year later



**100%**

Mental Health Skill Building clients remained in their homes, avoiding placement in a more restrictive environment



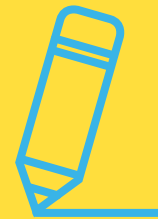
**95%**

Youth in mental health crisis served by our Crisis Stabilization Unit were diverted from hospitalization



**53**

Localities across Virginia served by Villa programs



**24**

Villa students successfully transitioned back to their zoned public schools

## Dear Friends of St. Joseph's Villa

"It takes a village to raise a child." The proverb rings as true today as ever. When an entire community comes together to nurture, protect, and educate children, they can grow into healthy, independent adults. Since the Villa was founded 185 years ago, we have been that community for the most vulnerable and underserved children in Virginia. Our wraparound services work collectively to meet the unique needs of each individual we serve, and lift them up to reach their full potential. A vital part of our Villa community always has been, and always will be, you – our generous supporters.

St. Joseph's Villa continues to grow and evolve to meet emerging, critical needs. It was literally a groundbreaking year as we began construction on our new Sarah Dooley Center for Autism, and announced our RiseUP Campaign to prepare the Villa for a future of exceptional service. We also added several campus resources that serve our students' more immediate needs. Our Villa Grocery opened as a client-choice pantry for students facing food insecurity, and three new laundry facilities funded by the Washington Redskins Charitable Foundation now provide access to clean clothes at no cost to families. To promote physical and mental health among older students, we expanded our Youth Fitness Park with a new outdoor basketball court and accessible exercise equipment.

In response to the rising demand for mental health services, we launched a Mobile Crisis Stabilization program under the umbrella of our community-based services. The program serves individuals of all ages with the goal of preventing hospitalization and keeping families intact. This year, we have diverted 91% of children and adults served from hospitalization.

As we partner with local businesses, public schools, government agencies, universities, civic groups and other nonprofits, we are creating powerful, lasting change in our region and in the lives of those we serve. It truly takes a village – and a Villa – to make it possible. We hope you enjoy reading about the differences you have made in our Annual Impact Report.

Thank you for your continued support, and for being a part of our Villa.

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Cynthia P. Balderson



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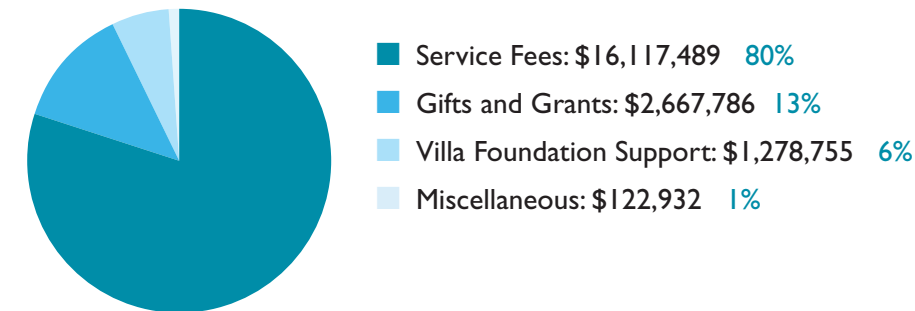
“The teachers are very helpful and understanding. They're with you every step of the way.” – Sam, student



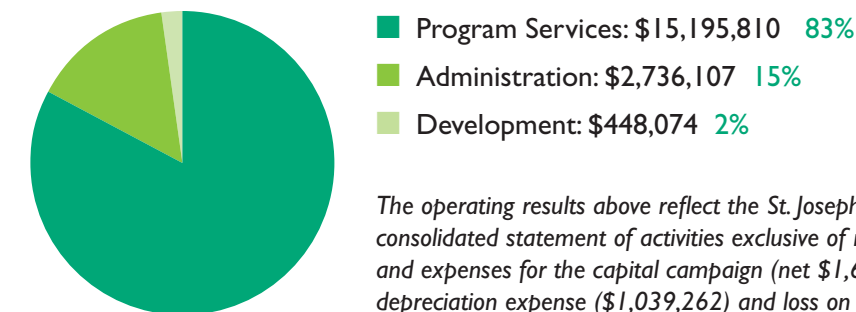


## Consolidated Statement of Activities Year Ending June 30, 2019

**Total Revenue: \$20,186,962**



**Expenditures: \$18,379,991**



*The operating results above reflect the St. Joseph's Villa consolidated statement of activities exclusive of revenue and expenses for the capital campaign (net \$1,672,795), depreciation expense (\$1,039,262) and loss on property (\$6,956).*

## Consolidated Statement of Financial Position

**June 30, 2019**

### Assets

Current assets	\$4,921,687
Assets limited as to use	5,285,674
Property and equipment - net	9,860,739
Other assets	1,499,371

**Total Assets** \$21,567,471

### Liabilities

Current liabilities	\$1,645,330
Long-term debt - less current portion	2,281,419
Other liabilities	15,922

Total Liabilities \$ 3,942,671

### Net Assets

Without donor restrictions - undesignated	\$10,624,823
Without donors restrictions - designated	475,941
With donor restrictions - purpose and time	6,524,036

**Total Net Assets** \$17,624,800

**Total Liabilities and Net Assets** \$21,567,471





With 20 integrated programs, the Villa is uniquely positioned to take a collaborative approach to serving the whole child and their family. We change more than 3,000 lives each year in partnership with our community.

#### Education Services

- Brook Road Academy (Grades 7-12)
- Career and Transition Services
- Dooley Center for Alternative Education (Grades 6-12)
- Dooley School at St. Joseph's Villa (K-12)

#### Developmental Disabilities Services

- Day Support for Children
- Day Support for Adults
- In-Home Behavioral Treatment
- Sarah Dooley Center for Autism

#### Mental Health Services

- Crisis Stabilization Unit
- Intensive Care Coordination
- Intensive In-Home Support
- Mental Health Skill-building Services
- Outpatient Counseling
- Therapeutic Day Treatment

#### **NEW** Mobile Crisis Stabilization

Mobile Crisis Stabilization (MCS) is a community-based, short-term service for individuals of all ages experiencing mental health crisis. Operating through a trauma-informed approach, MCS also mobilizes community resources, family members, and others to provide ongoing support and prevent hospitalization.

#### Flagler Housing & Homeless Services

- Hollybrook Apartments
- Housing Resource Center in Petersburg
- Rapid Re-Housing Services
- Supportive Services for Veteran Families
- Youth Rapid Re-Housing Services

“I’m never down when I’m at the Villa. The teachers gave me a better opportunity than what I had before. I’m glad I came here.” – Mysonne, student

It takes a Villa



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*Donors to the New Day Fund, the annual fund of St. Joseph's Villa, transform the life of each child and family we serve*

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Donor categories recognize the total of outright gifts and pledge payments to the New Day Fund. Donors to designated purposes are listed separately. Gifts to St. Joseph's Villa of every amount are valuable to the children and families we serve, and to the future of the community we share.

We have made every effort to ensure that each donor is included correctly. If you made a gift between July 1, 2018 and June 30, 2019, and your name has been omitted or listed incorrectly, please accept our apology and contact us at 804-200-1616 so we may verify our records and acknowledge your gift accordingly.







A Campus Center in the renovated building will provide a training hub for public school teachers and human services professionals.



Villa COO Cindy Faison, CFO Suzanne Hinton, and Director of Community Partnerships Craig Hedley place a puzzle piece to complete the building image.

We expanded our Youth Fitness Park to include a new outdoor basketball court and accessible exercise equipment.



Our Facilities team prepared the building for construction and keeps our campus beautiful.



On June 5, 2019, students broke ground on the new Sarah Dooley Center for Autism alongside Villa leadership.

# RISEUP

THE VILLA'S CAMPAIGN FOR NEW HORIZONS

## It takes devotion

Since our very beginning, St. Joseph's Villa has risen up to meet the community's most critical needs. Our \$25 million RiseUP Campaign will increase our capacity for service, support innovative programming, and improve our campus so that it continues to evolve as a therapeutic resource.

You can help our children and families reach new horizons at [www.SJVRiseUP.org](http://www.SJVRiseUP.org).



# RISE UP Campaign Donors

*We thank our donors who have supported our vision for a future state-of-the-art Center for Autism, campus-wide upgrades in infrastructure, technology, and energy efficiency, and the Villa's Endowment. Your commitment will raise our level of service for generations to come as we help children, families, and our community reach new horizons. This list includes donors of gifts and pledges made November 2015-September 2019.*

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“ I was looking for an environment that would accept my daughter for who she was, no matter what. Now she’s happy, she’s learning, and her goals are higher. The whole support system is amazing.” – Heather, parent





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July 1, 2018-June 30, 2019

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Joyner, Kirkham, Keel & Robertson  
Knights of Columbus #12525  
LARKS  
Laurels of Bon Air  
Lee District Women's Club  
Lender Select  
Lifeway Christian Stores  
Linchpin Real Estate Group  
Lowe's  
Mason & Hanger  
McGladry LLP  
Mercer  
Merrill Lynch  
Michael's  
Odell  
Our Lady of Hope  
Panera Bread  
Park Sterling Bank  
Period Patch  
Private Advisors, LLC  
Project Yoga Richmond  
RBS Citizens Business Services  
Richmond Hearing Doctors  
Ruppert Landscape  
RVA Comfort Cases  
St. Gabriel Catholic Church  
St. Peter Baptist Church

Stantec  
Starbucks  
Steward School  
South State Bank  
SunTrust  
The Pajama Program  
Tech Teens  
Trinity Lutheran Church  
United Health Care  
VCU Service Learning  
VCU EMBA

Versus Underwriting Managers  
Virginia College  
Virginia Society of CPAs  
Wells Fargo  
Williamsburg Environmental Group  
Worth Higgins & Associates  
Wyndham Virginia Crossings  
YMCA Leaders Club  
University of Richmond

St. Joseph's Villa is so amazing with my daughter. They cater to her actual needs. She has become more independent, and wants to do things for herself." — Sanona, parent

**904 VOLUNTEERS**  
**PROVIDED 11,460 HOURS OF SERVICE**  
**EQUALING \$334,400**





Your commitment to the Villa's mission can live on in the future through a gift in your will or other estate plans. Contact Jenny Friar, Chief Advancement Officer, at 804-200-1618 or [jfriar@sjvmail.net](mailto:jfriar@sjvmail.net) to explore how your planned gift can make the greatest impact on children and families for generations.

If you have already included St. Joseph's Villa in your estate plans, please notify us so that we may add you to our register of Archway Society members.

[NeverStopBelieving.org/Foundation](http://NeverStopBelieving.org/Foundation)

St. Joseph's Villa has been open to children and their families 24 hours a day, 7 days a week for 185 years. Throughout our entire history, individual philanthropy has enabled us to meet the rising demand for health and human services, and create innovative solutions that change the course of people's lives.

Archway Society members who remember the Villa's work in their estate plans strengthen the communities we share for lifetimes to come. We give thanks to the members of our Archway Society:

#### Active Members

*Those with current plans to support the Villa in the future*

Mary J. Caliendo  
John B. Catlett, Jr.  
Norwood & Marguerite Davis  
Kathleen C. Duke  
David & Linda Huffine  
David D. Redmond  
Bobby & Alice Ross  
Richard J. "Dick" Tarrant, Jr.

#### Legacy Members

*Those whose past plans are supporting the Villa now and always*

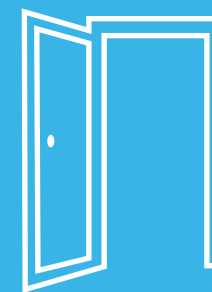
Robert M. Atack  
Elizabeth M. Fairchild  
Beverly Morgan-Williams  
Mary Temple Murrill  
Lora Robins  
Most Reverend Walter F. Sullivan

**"The experience here has been phenomenal for my son, and I would have no doubt that another parent would feel the same way. You feel at home coming here."**

— Jessicah, parent



Flagler Housing Resource Center team



Flagler Housing & Homeless Services has rapidly re-housed

**1,000** households  
**4,000**  
and almost  
individuals in Petersburg and the  
Tri-Cities since 2012.

## It takes compassion

### Villa housing services gave Kenya hope for her future

When Kenya lost her home in foreclosure, she moved in with her sister to begin rebuilding her foundation. Her father, a U.S. Army veteran, stayed with them. Even though it meant sleeping on the floor, Kenya and her daughter had a place to live. Her foundation was shaken again when both her parents fell ill and faced long hospital stays. Kenya's sister couldn't keep up with her rent after assisting with their parents' medical bills, and for a second time Kenya found herself homeless.

Kenya wound up in an emergency shelter where she was separated from her family, struggling with addiction. She found out about Flagler Housing & Homeless Services from shelter staff, and began working with Flagler case manager Kristin to obtain permanent housing. While Kenya's sister cared for her daughter, she entered into a recovery program.

**"I was able to get my life together. I was able to talk with Ms. Kristin, and she actually came out to see me and made sure I was okay," said Kenya.**

As Kenya successfully completed the recovery program, her mother, who she describes as her "anchor," passed away. She persevered while grieving her loss, and signed a lease for a townhome in her own name. Kenya now lives there with her daughter and her father.

"I'm living my promise to my mom by staying clean and making sure her husband has somewhere to go. At one point in time that was something I would never be able to do."

Kenya and her father continued receiving support services from Flagler after moving into their new home. They worked with Kristin to create a budget that will help them remain stably housed. Now Kenya believes her foundation is stronger than it's been in a long time.

"I tried so long to do it on my own," said Kenya. "Finally I found a resource like Flagler to help me get back on my feet."



## It takes YOU!

Your generosity makes our work possible. When friends like you believe in our children and families, there's no limit to what they have achieve.

### HERE'S HOW YOU CAN HELP:

#### Volunteer With Us

Meeting the needs of our community takes a group effort. Individuals and organizations who volunteer at the Villa change lives no matter how they choose to serve. Whether you are interested in mentoring a student, assisting with administrative projects, hosting a holiday party or digging in our Learning & Therapy Garden, we have an opportunity for you. To learn how you or your group can get involved with the Villa, please contact our Director of Community Engagement at 804-521-5577.

#### Make a gift to the New Day Fund

This year St. Joseph's Villa will impact more than 3,000 children and families facing autism, homelessness, mental illness, specialized education needs and other challenges. Your gift to the New Day Fund, the Villa's annual fund, touches every program and helps them reach their full potential. Please use the enclosed envelope or visit our website at [www.NeverStopBelieving.org](http://www.NeverStopBelieving.org) to make a tax-deductible donation today.

#### Plan a Gift

Each planned gift to St. Joseph's Villa creates a legacy that will benefit children and families for generations to come. Friends who include the Villa in their estate plans are identified as members of our Archway Society. To explore the lasting impact you will make by including St. Joseph's Villa in your will or other estate plans, or to notify us of your planned gift, please contact our Chief Advancement Officer at 804-200-1618.

#### Donate Goods

Our Villa Shoppe welcomes clothing, housewares, toiletries, and school supplies for families in need. The Shoppe operates 11 a.m.-3:30 p.m., Monday through Wednesday. We also hold Holiday, Back-to-School, and Easter donation drives throughout the year. Please contact our Director of Career and Transition Services at 804-553-3224 to explore how you or your organization can participate.



St. Joseph's Villa is an officially registered, licensed, certified and accredited nonprofit, nonsectarian charitable organization. The Villa was awarded nonprofit 501(c)(3) organization status by the U.S. Internal Revenue Service and is also certified tax exempt by the Virginia Department of Taxation per Code of Virginia Section 58.1-609.11. As such, donations to the Villa are tax deductible as allowed by law.

The Villa is licensed by the Virginia Department of Social Services, Virginia Department of Education and Virginia Department of Behavioral Health and Developmental Services.

The Villa is also certified by the national Council on Accreditation for children and family services and registered with the Virginia Department of Agriculture and Consumer Services-Charitable Registration Office, per the Code of Virginia Section 57-49, as a Virginia charitable organization. The Villa is an approved Medicaid provider for many of its services.

The Villa is a member of the ChamberRVA and is recognized as an Accredited Charity by the Better Business Bureau of Central Virginia. St. Joseph's Villa admits clients of any race, color, gender, age, religion, disability or national origin to all the rights, privileges, programs and activities generally accorded or made available to clients at St. Joseph's Villa. St. Joseph's Villa does not discriminate on the basis of race, color, gender, age, disability, religion or national origin in administration of its educational policies, admissions policies, scholarship and loan programs and athletic and other agency-administered programs.







**ST. JOSEPH'S VILLA**

8000 Brook Road Richmond, VA 23227

(804) 553-3200 tel | (804) 553-3259 fax

**We never stop believing in children and their families.**

**[www.NeverStopBelieving.org](http://www.NeverStopBelieving.org)**

Non-Profit Org.

U.S. Postage

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